



# PAKISTAN HOTELS ASSOCIATION

(REGISTERED WITH THE MINISTRY OF COMMERCE, GOVERNMENT OF PAKISTAN)

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**Minutes of the Executive Committee Meeting**  
**of Pakistan Hotels Association**  
**held at 4.30 P.M. on Wednesday, January 31, 2024**  
**at Pearl-Continental Hotel Karachi with Zoom Link**

The Executive Committee Meeting of PHA was held at 4.30 P.M. on Wednesday, the 31st January, 2024 at Pearl-Continental Hotel Karachi with members participating outside Karachi using Zoom video link. Following Members attended / joined the meeting:

1.	Mr. Mustansir Zakir	Chairman
2.	Mian Akram Farid	Senior Vice Chairman - Zoom
3.	Mr. Abdul Jabbar Rathod	Vice Chairman South
4.	Mr. Ather Bhutto	E. C. Member
5.	Mr. Zulfiqar Malik	E. C. Member
6.	Mr. Fazal Ellahi Kushtiwala	E. C. Member
7.	Barrister Mansoor Ali Shah	Samsons Inn Hotel Swat – Zoom
8.	Mr. Khalid Ilyas Kushtiwala	E. C. Member
9.	Mr. Rashid Uddin	E. C. Member - Zoom
10.	Ms. Fouzia Azhar	Secretary General
11.	Mr. Ishtiaq Ahmed	Office Assistant

The Meeting commenced at 4.30 pm Mr. Mustansir Zakir welcomed all participants and following agenda points were taken up by the Members of the Executive Committee for discussions and approval:

**1. Review and approval of Minutes of the Executive Committee Meeting held on September 27, 2023:**

Minutes of the meeting were already circulated to the Executive Committee Members via email and WhatsApp both, therefore, minutes were unanimously approved as proposed by Mian Akram Farid and seconded by Mr. Zulfiqar Malik and Mr. Jabbar Rathod.

**2. Discussions on Gas Increased Rates Calculation and Computation of Gas Charges:** Members were informed that Hotels are getting bills of Gas charges not matched with consumption of gas and find discrepancy for overbilling with increased rates. Few hotels have installed Solar system, but it meets hardly 5% of the needed energy. Mr. Zulfiqar Malik informed that if hotels opt for LNG usage, its pressure drops on and off and only PARCO deals with LNG.

**3. Update on PHA License Renewal:** Secretary General apprised Members on License Renewal Application process started from July, 2023, whereby DGTO Office demanded time and again documents, which were duly provided. But when they asked to provide tax returns of members, it was difficult for PHA Secretariat to get all members tax returns, but most of the





members very kindly cooperated and provided the required documents, which helped PHA to pursue its case and finally the License was renewed for another 5 years. Mr. Mustansir Zakir expressed his gratitude for Mian Akram Farid and other members for their cooperation extended to the Association.

**6. Any other Matter:**

- Mr. Zulfiqar Malik expressed that wedding bookings in hotels are being dropped due to demand of CNIC provision at the time of booking and people are reluctant on it and prefer to go to other venues like banquets and marriage halls. There is a need to write letter to FBR with copy to Ministry of Finance and Ministry of Tourism for this issue. Advance tax 10% on top of GST is another hindrance in Karachi and Islamabad.
- Mian Akram Farid informed that PHA Members can use FPCCI Premises in Islamabad for their relevant meetings and concerns.
- Mr. Mustansir Zakir reported EC Member about his participation in meeting of Ministry of Industries & Production for Industrial Advisory Council Sectoral Committee – V held on January 26, 2024 regarding Pakistan's Industrial Policy in the Packages, Tourism and other Sectors. Association also submitted its input on Tourism and Hospitality Sector of Pakistan vide its letter dated January 25, 2024, which were duly highlighted and discussed during the meeting.

There being no other matter for discussions, meeting ended with a vote of thanks to the Chair. Thanks to Mr. Zulfiqar Malik, General Manager, Pearl-Continental Hotel and their management for hosting the Meeting.

Fouzia Azhar  
Secretary General

Chairman